

SUCCESS STORIES @SPIC IT *INCUBATION CENTRE*

net solutions

Net Solutions promoted by Mr. Sameer Jain started low and slow. They began their business from SPIC IT incubation Centre as a web service provider in year 2002 and continues to do so today. The location in the heart of the city helped Net Solution draw great talent from all around India. By the time they left SPIC, this company doubled in size with state of the art campus in RGCTP Chandigarh and quadrupled in revenue. Net Solutions is now a team of over 200 which currently handles web development as well a mobile app development for iOS and Android operating systems along with apps for Facebook too.

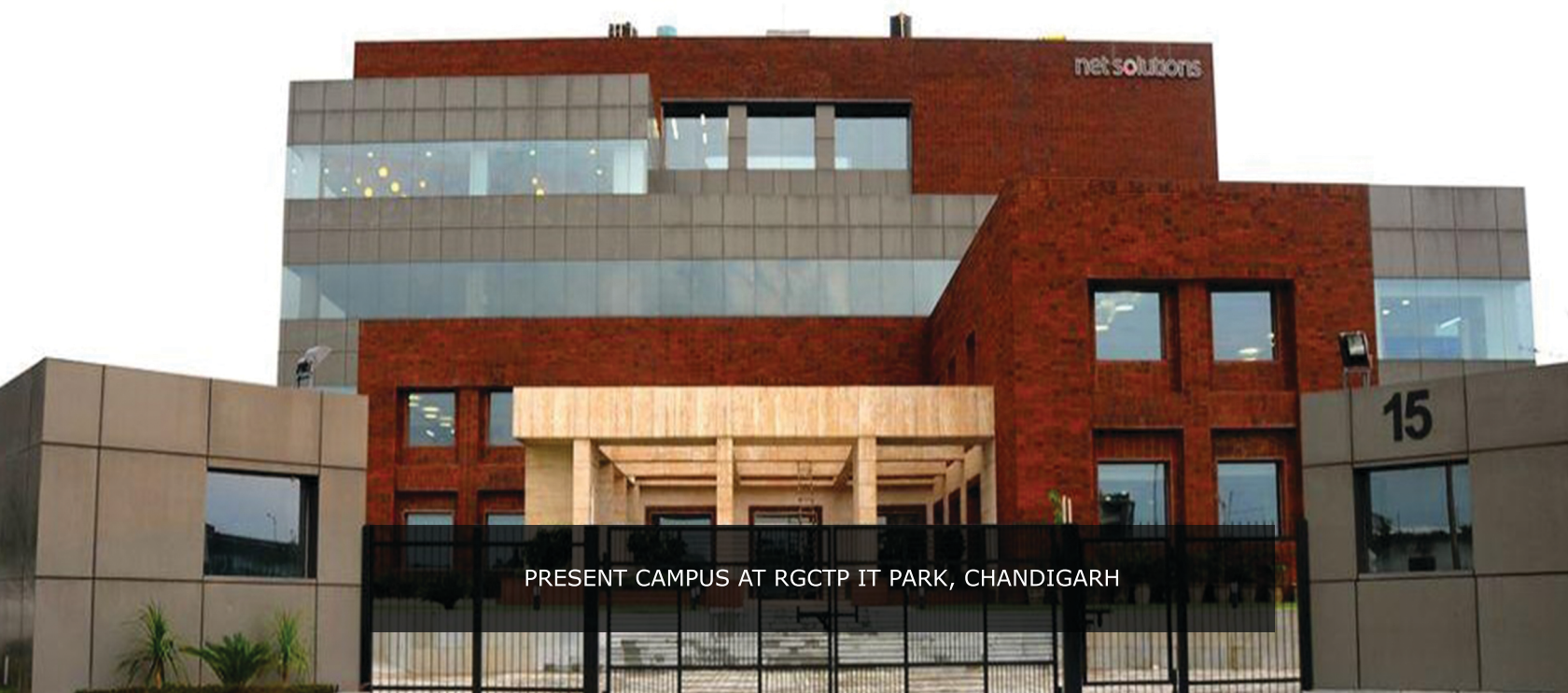


STARTING JOURNEY OF NET SOLUTIONS
FROM SPIC - 2002

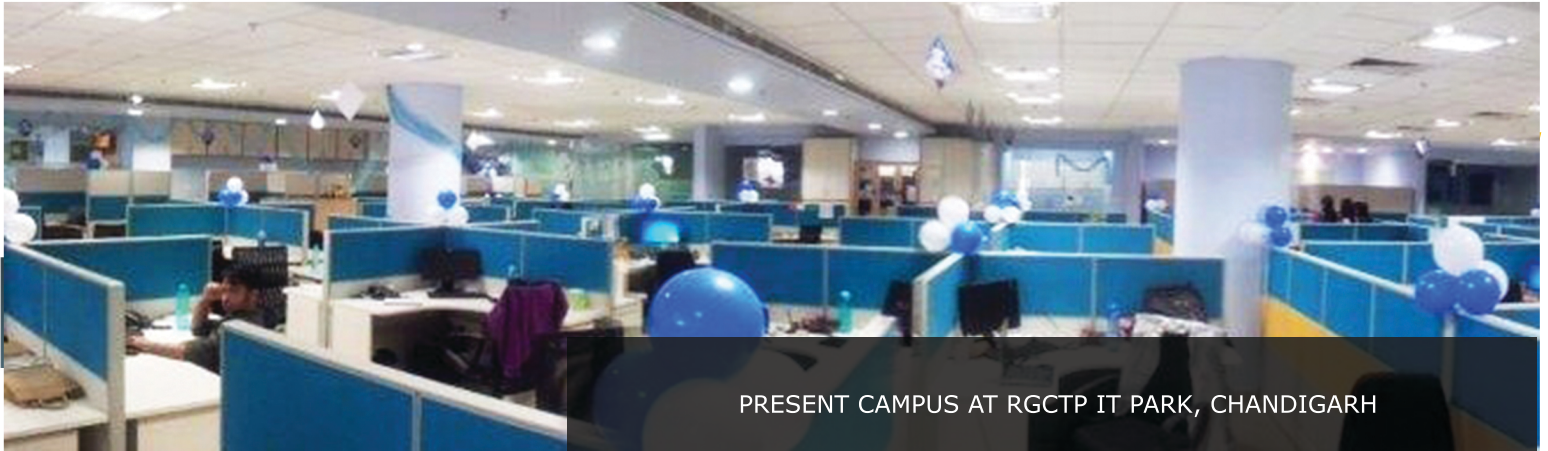
"I am glad we chose the SPIC Incubation Centre at the PEC Campus, when we decided to move our business to Chandigarh. We not only had an office in the middle of a great campus, the cost and facilities that were offered were exactly what any start-up would be looking for. Any issues we had during our stay were quickly addressed and the Chandigarh Administration did a sterling job of maintaining the facility. I wouldn't hesitate to say that the time we spend at the SPIC Incubation Centre truly planted us on the way to success."

SAMAR JAIN

Chief Executive Officer



PRESENT CAMPUS AT RGCTP IT PARK, CHANDIGARH



WINSHUTTLE™

Winshuttle is an enterprise software product company started in 2003 in Seattle, USA. At the very beginning, they were doing product engineering from Chandigarh, India. After working from the co-founder, Vishal Chalana's home for a couple of years, in 2005, they moved to the incubation centre in SPIC inside the PEC campus. It had a small space of around 500 sqft which was built for around 10 people. After about one and a half years in SPIC, they needed more space and started searching. Currently they have notched up 15000 sq. ft office and are already around 150 people and read to go in for some more space hunting again. Winshuttle Inc Ranked one of the fastest growing SAP solution providers by Inc. magazine in 2007. Winshuttle bagged the Fast tracker award for the year 2007-08 from STPI.



"SPIC provided good infrastructure in terms of connectivity, security, housekeeping etc. We were able to hire good talent while in this office and soon outgrew the space."



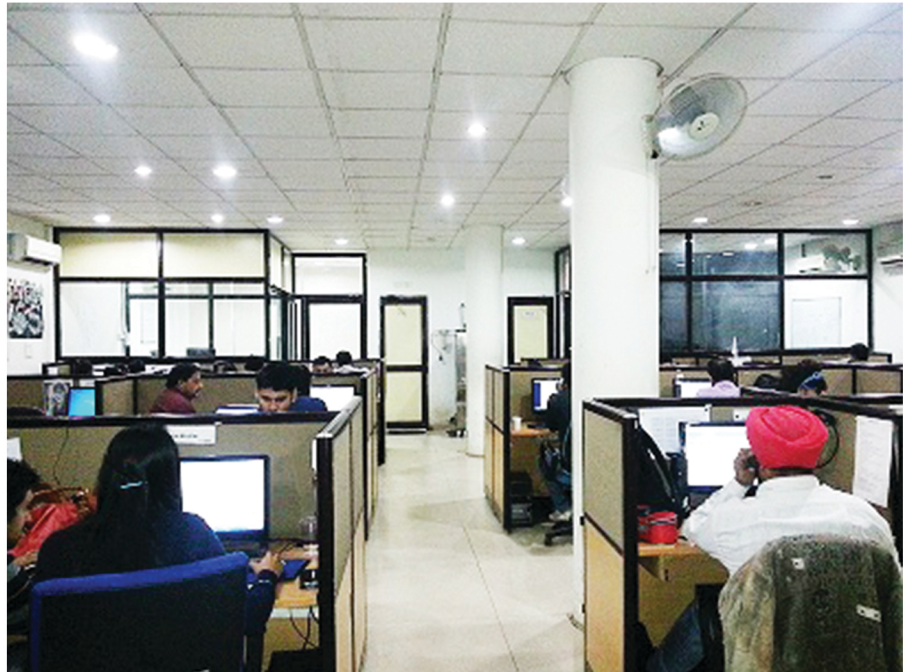
MR. VISHAL CHALANA
Co-founder, Winshuttle

STARTING JOURNEY OF WINSHUTTLE
FROM SPIC - 2005



Outline Systems, Inc. (Outline) started their operation in India from SPIC IT Incubation Centre in 2006. They started their business on a small scale with team of 4-5 professionals primarily focusing on enterprise software development and services. Being a CMMI Level-3 company, Outline is an IT solutions and services provider mainly for the insurance industry in US

Their team of domain experts along with ready to deploy techno-functional components presents a unique value proposition to their clients. At present, Outline, having its corporate office in New Jersey US, has more than 120 employees in different departments at their Chandigarh office in to meet their business demands.



"We were provided excellent working facilities in the SPI Incubation Centre at PEC Campus when we initially started the company in the city. All the necessary support was provided by SPIC with complete satisfaction and with minimum impact to our budget. It was great experience while operated from the SPIC Incubation Centre and it indeed was a big factor in our growth and achieving what we had envisioned."



MR. SUNIL VASNIST
Director Operations

IPCOS



IPCOS Engineering Solutions Private Limited began its journey as Aptitude Engineering Solutions Private Limited in 2006 by providing software and service support to Aptitude Limited in the U.K. for its primary business of Advance Process Control (APC) Consultancy to the oil refining and petrochemical industry. Aptitude in India had a humble beginning by renting space in the basement of a showroom in Sector -8, Chandigarh with minimal infrastructure. Within a short span of commencing operations, they came to know about the Incubation Centre which the STPI had set up in PEC, Chandigarh, for providing relevant infrastructure support to fledgling enterprises in the Information Technology space.

Aptitude promptly applied for and got a cabin allotted to them with all necessary backup which an IT firm requires. The support provided by the Incubation Centre in terms of infrastructure enabled Aptitude to focus on its core business without any hindrances.



Bebo Technologies started their operations at SPIC Incubation Centre with 10 people. Initially they started with quality assurance and Testing Services here at SPIC Incubation. Bebo now provide variety of software development services that are customized to provide the most effective and efficient for our clients, services include; software development, sustenance engineering and maintenance, quality assurance and testing services and support services. They have a corporate office in sector 34, Chandigarh. They are more than 150 people strong now and also have one built to site plot at Rajiv Gandhi Chandigarh Technology Park.

*PRESENT CAMPUS AT RGCTP IT PARK,
CHANDIGARH*



SPIC INCUBATION

SEASIA CONSULTING



Seasia started with 5 people from SPIC incubation centre at PEC Campus promoted by Col. Khanna in year 2002. They use to do software development based on oracle and now this company has graduated to Seasia Consulting which is an ISO 9001:2000 Certified Offshore Development Center for Sabre Corporation, Portland, USA (www.sabercorp.com). With over 10+ years of successful track record with annual turnover of



Old Office at SPIC IT Incubation Centre

500 technologists who are dedicated to provide complete Offshore development to Sabre/Fortune 500 Customers like Canon, NEC, Kerr-McGee etc. Seasia Infotech is a CMMI Level 3 multinational software



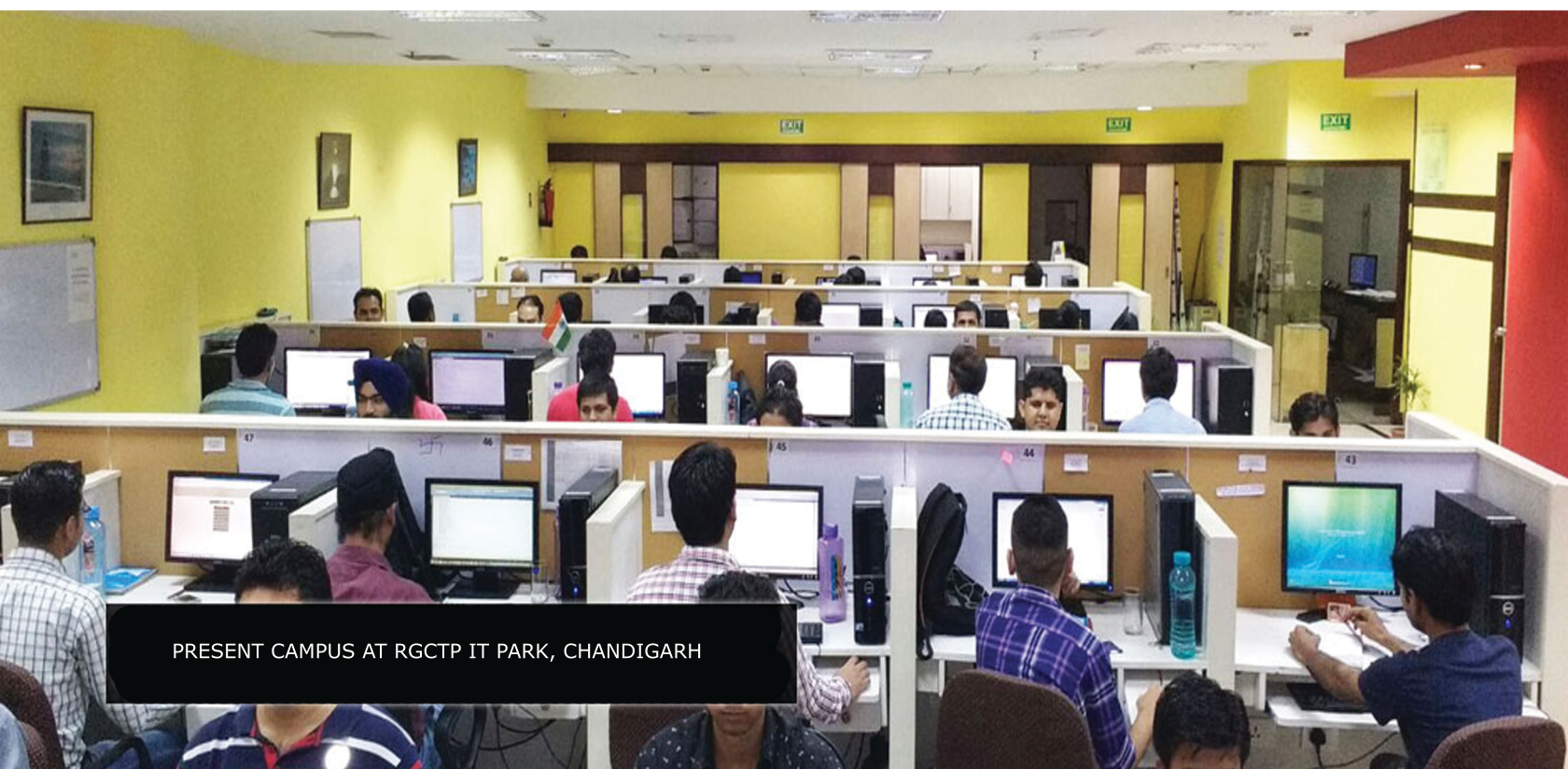
Present Office at Seasia Consulting Campus

development company, leading in delivering Software Development Solutions, Mobile Application and Digital Marketing Solutions to businesses around the globe. They have offices and development centers in United States, India, Netherland, Canada and UK. Seasia Consulting bagged the highest exports awards for software development in SME sector category for the year 2007- 08 from STPI.



Safaltek's major focus is providing IT Solutions and Process oriented Software Development and Support, Software Manpower Consulting, Packaged Product Implementation, Product Development, Database Administration, Systems Integration and Independent Testing Services.

They started there operation in SPIC and finally they moved to Rajiv Gandhi Chandigarh Technology Park.



PRESENT CAMPUS AT RGCTP IT PARK, CHANDIGARH

VISIONS

Visions was started by Navpreet Singh Aujla, in, 1993 when he returned to India after completing his M. Sc. Digital Electronics from Kings College, University of London. Initially Visions was a design studio handling high end design for print media and also animations and special effects for films.

In the year 2000 the first software development work was started at Visions, and with in the first year the potential of this work became apparent. The design studio part of the work was stopped

and software development work became the focus. They started their operations from SPIC IT Incubation center in 2008 since then they have been developing customized software solutions majorly for clients in USA and UK. Visions has built a reputation for itself for delivering quality work and also for the capability to adopt new technologies. Visions also provides remote network management services for clients all over the world, managing their servers, backups, client machines and disaster recoveries.

With support from SPIC in their nascent years, they took small space at Incubation Centre but managed to outgrow that space and needed more space for their expanding business. Finally they moved to Rajiv Gandhi Chandigarh Technology Park and at present they are focusing on ramping up their capacity in terms of infrastructure and manpower.

“Since Visions moved into the SPIC IT Centre, there has been a huge growth in terms of the work done and the turnover of the company. The turnover for the year 2013-2014 is expected to cross the 1 Crore mark.”



Mr. Navpreet Singh Aujla
Managing Director, Visions



Present Office at SPIC IT Incubation Centre



KAYS TECHNOLOGIES



In the winters of 2011, 3 young and passionate individuals embarked on a journey of entrepreneurship. That is when Kays Technologies was born with a commitment to build cutting edge IT solutions.

Kays Technologies is now an IT consulting and technology services company with expertise into complete SDLC of application and products development. Kays differentiates itself by partnering with the clients to help them increase their bottom lines, generate new businesses by enabling IT as a tool to maintain deep focus and specializations into their domains.

Kays specializes into healthcare informatics domain. Passionate and dedicated about taking-on opportunities, challenges, and developing solutions that deliver lasting value to the clients, Kays has become a preferred service provider into healthcare informatics outsourcing space. By delivering constant project success and measurable business



Office at SPIC IT Incubation Centre

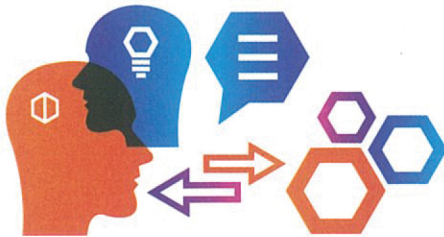


value, Kays has been able to establish lasting relationships with the clients in US and European markets.

During the early days of startup, acquiring right talent and increasing company's visibility was a key challenge. In Jan'2012, Society for Promotion of Information & Technology (SPIC) accepted Kays' application for starting their operations in SPIC premises. Since then, SPIC has been instrumental in taking care of Kays infrastructural requirements under one roof, creating a vibrant operational environment enabling attraction of bright talent and increasing company's visibility.

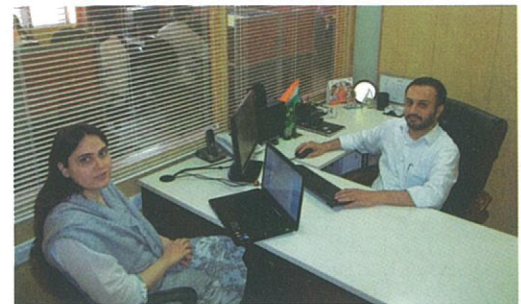
After Kays started its operations in SPIC, in a period of just one year, Kays out ran its existing facility and expressed its desire to expand further within SPIC premises. While the company is on expansion spree, it has upscaled from a partnership firm to a private limited firm with the name Kays Harbor Technologies Private Limited. (Harbor signifies safe anchorage of Kays).

Finally they moved to Rajiv Gandhi Chandigarh Technology Park.



Office at SPIC IT Incubation Centre

"Special acknowledgment goes out to SPIC for their immense support, encouragement and efforts in nurturing Kays' expression of innovation."



Manisha, Satya P. Kathooria & Vikas Kapuria
Directors, Kays Technologies, Chandigarh, India

NAMA SOLUTIONS



Nama Solutions is a professional service provider that offers cost effective solutions for small and medium companies. Working out of SPIC since mid 2011, Nama Solutions sets itself apart from other service providers through its high quality standards, well-trained project management, affordable price and timely service; that assure utmost customer satisfaction.

Nama Solutions offers various services including Website Design & Programming (with specific focus on eCommerce), Graphics & Multimedia, Foreign Language Typesetting and Translation. The recent work of Nama Solutions in the eCommerce industry for golfessentials reflects the quality standards maintained by them.

Nama Solutions Works with a wide range of softwares including Adobe, CorelDRAW, Free Hand, Macromedia, Microsoft, Passolo, QuarkXpress, Trados, amongst others. Company is now well equipped to handle most requests from clients.

Kevin Singh, founder of Nama Solutions shares their aim of an annual growth rate of 15 percent since its inception. Their endeavour is to win over clients by quality work and timely turnarounds. They strive to keep their business growing by ensuring that the present clients' testimonials help bring new clients. Finally they moved to Zirakpur, SAS Nagar, Punjab.



Present Office at SPIC IT Incubation Centre

"SPIC has enabled us to work towards our goal by not only providing a highly conducive environment, but also providing us with knowledgeable workforce who have been trained in-house."



Mr. Kevin Singh,
Founder, Nama Solutions